



November 11, 2021

Mississippi Airports Association Annual Conference



Jamie M. Miller,
Chief Operations Officer

Mississippi Development Authority

<https://mississippi.org/>

MDA's overall core focuses are business development, community development, tourism, and brand promotion.

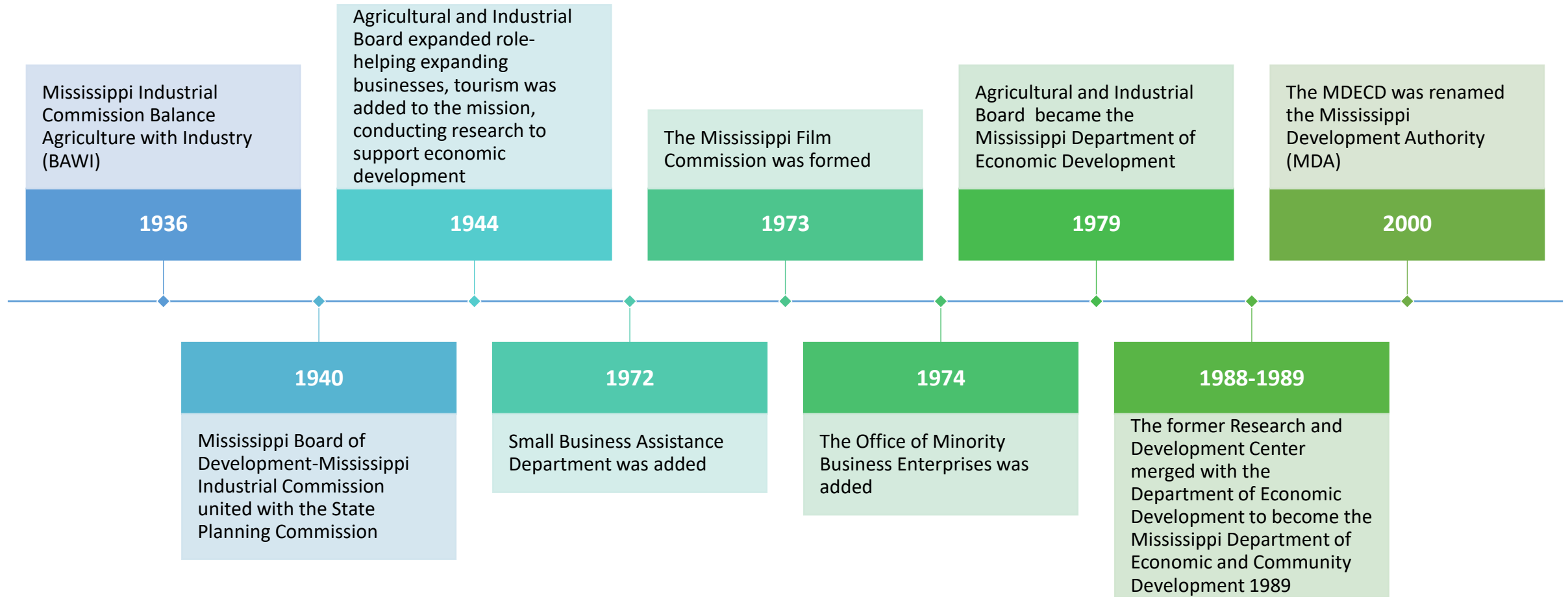


The Mississippi Development Authority



- **Global Business**
- Minority and Small Business Development
- Financial Resources
- **Existing Industry and Business**
- Energy
- Community Incentives
- Support Services
- **Tourism**
- Welcome Centers
- Community and Rural Development
- **Technology, Innovation and Entrepreneurism**

The Mississippi Development Authority



The Mississippi Development Authority

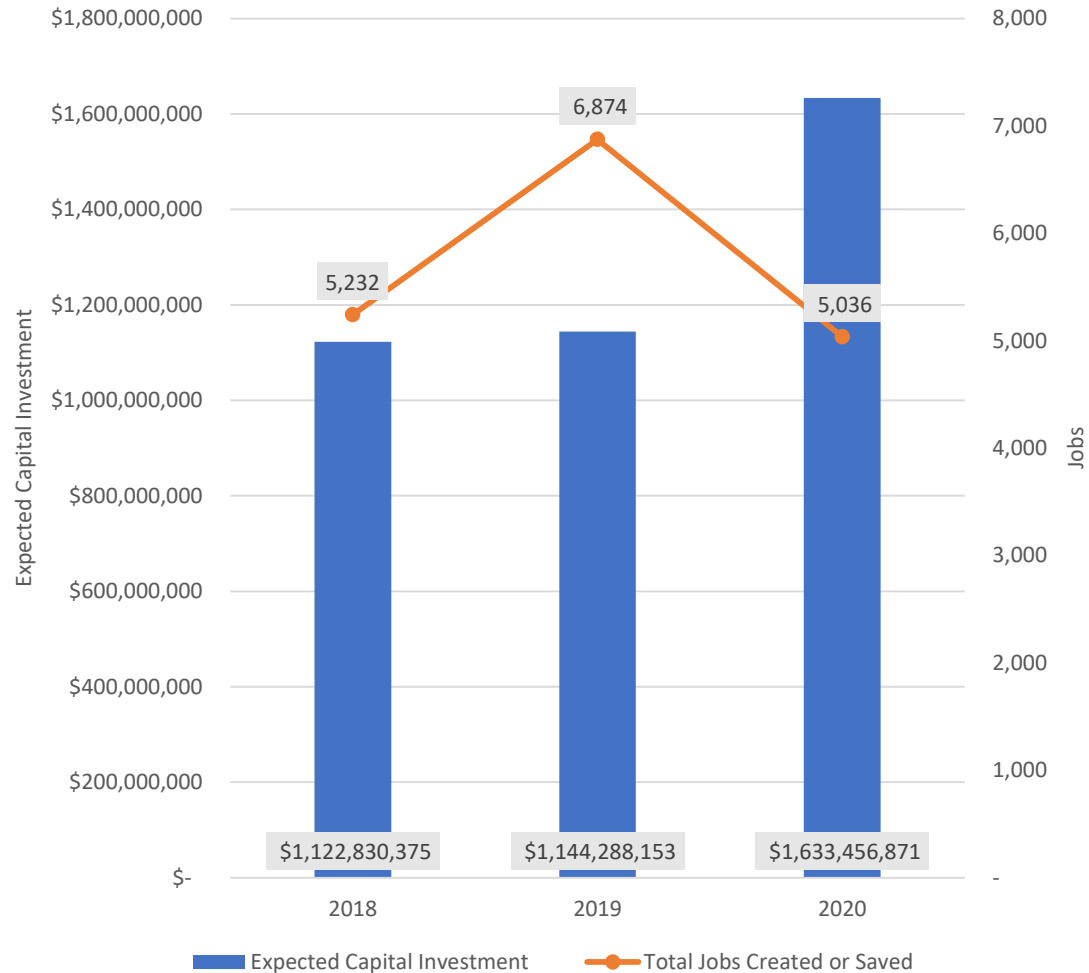


2021 MDA Aspirational Sectors

Aspirational /Target Sectors

- Blue Economy
- Renewable Energy
- Corporate HQs
- Knowledge-Based Industries/Information Operations and Data
- Life Sciences/ Biotechnology
- Mobility Technology Innovation

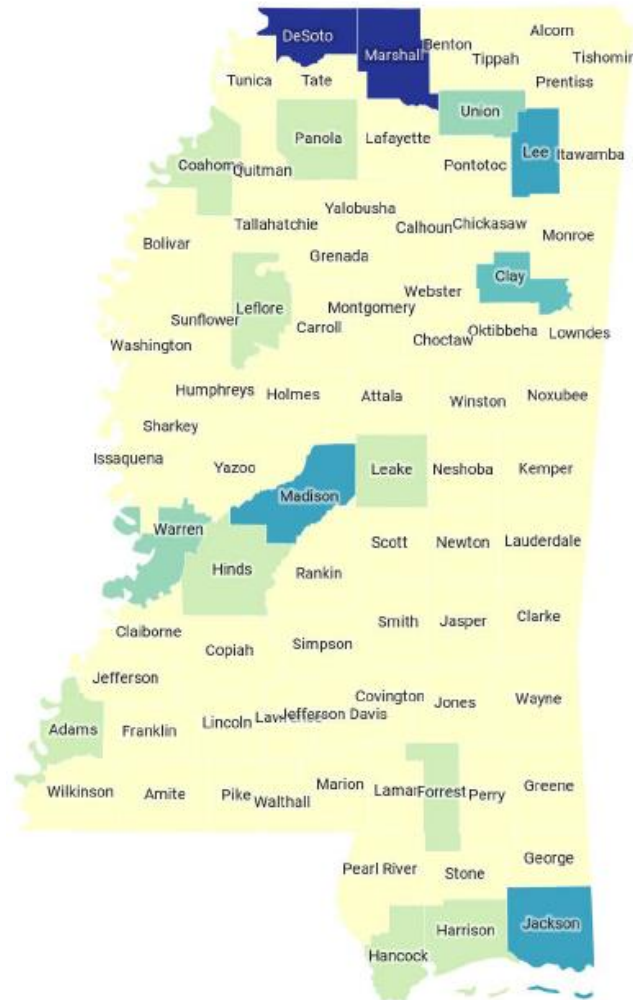
Projects Won: 2018 - 2020



Calendar Year	Projects Worked	Projects Won	Capital Expenditures	Jobs New/Retained
2018	104	48	\$ 1,122,830,375	5,232
2019	156	50	\$ 1,144,288,153	6,874
2020	181	37	\$ 1,633,456,871	5,036

Total Expected Jobs from Projects Won, 2018-2020

Total expected jobs from projects won, 2018-2020



Expected Jobs Created



Map: MDA Business Research and Workforce Development • Source: MDA •
Created with Datawrapper

Total expected capital expenditure from projects won, 2018-2020



Map: MDA Business Research and Workforce Development • Source: MDA • Created with Datawrapper

Job Creation and Capital Investment for **2021**

2021

4900 jobs created

\$800 Million private capital

* Projected End of Calendar Year Totals

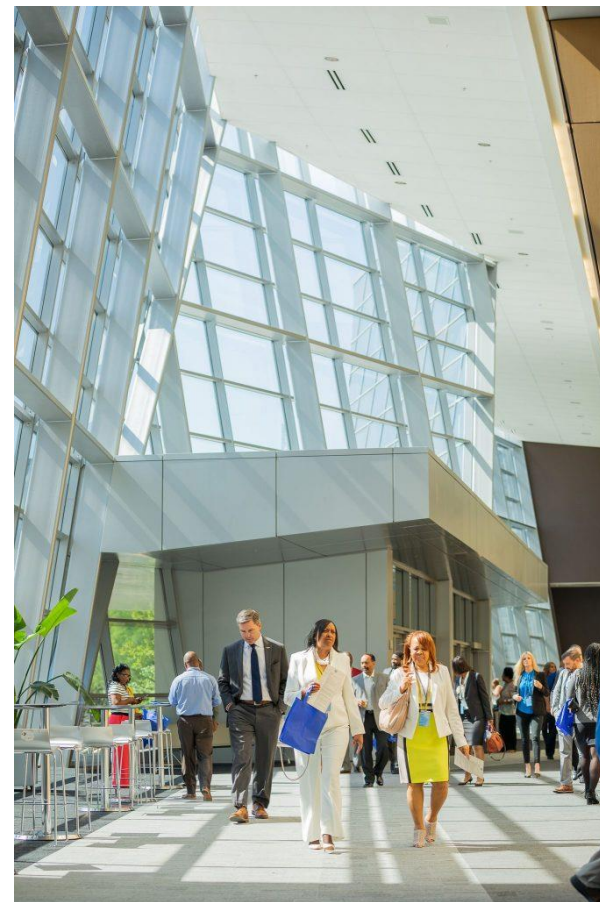
To promote Mississippi as a highly regarded location for new business investment and to grow the state's economy faster than our surrounding states.

<https://properties.zoomprospector.com/MISSISSIPPI>

<https://mississippi.org/trade/>

Existing Industry and Business

Grow the state's economy by supporting the expansion of existing in-state industries.



Sites and Building Database

mississippi development authority
MISSISSIPPI
mississippi.org

Property Results

596 total Properties

Sort By: Featured | Descending | PDF | Excel | Print | Share

< Expand Map

<< Previous | 1 - 30 of 596 Results | Next >>

Featured

Vacant Land

The Springs Industrial Park
Address: 100 Eddie Lee Smith Drive
City: Holly Springs
County: Marshall County
Zip Code: 38635
Min Size: 3,000 acres
Max Size: 3,000 acres

View Details

Featured

Agriculture

Kewanee Mega Site
Address: Hwy 11
City: Meridian
County: Lauderdale County
Zip Code: 39305
Min Size: 1,400 acres
Max Size: 1,400 acres

View Details

Featured

Industrial

Wynndale Industrial Center
Address: 1975 Premium Drive
City: Terry
County: Hinds County
Zip Code: 39170
Min Size: 10 acres
Max Size: 371 acres

View Details

Featured

Industrial

61 & 82 Leland Industrial Park
Address: 3132 US 61
City: Leland
County: Washington County
Zip Code: 38756
Min Size: 10 acres
Max Size: 395 acres

View Details

Featured

Industrial

Ceres Research And Industrial...
Address: Unincorporated Warren County
City: Vicksburg
County: Warren County
Zip Code: 39183
Min Size: 20 acres
Max Size: 174 acres

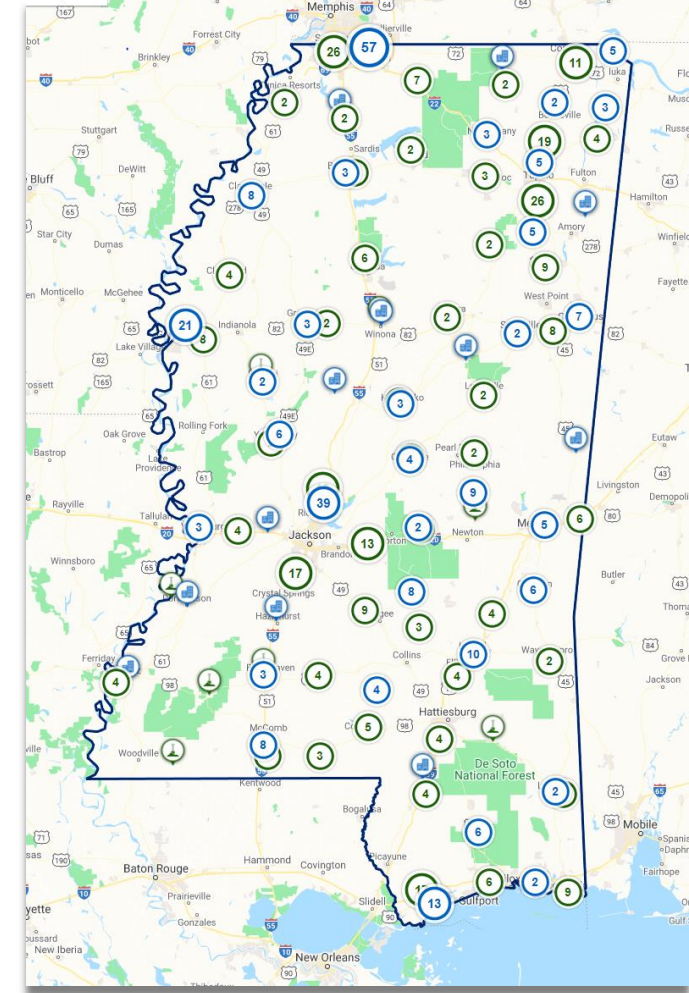
View Details

Featured

Industrial | Vacant Land

Chickasaw Trails Industrial Pa...
Address: U.S. Highway 72 and Cayce Road
City: Byhalia
County: Marshall County
Zip Code: 38611
Min Size: 10 acres
Max Size: 3,600 acres

View Details



<https://properties.zoomprospector.com/MISSISSIPPI>

Grow the state's economy through aggressive advertising and marketing of the state's tourism assets in targeted media markets and through an optimum mix of media platforms.

<https://visitmississippi.org/>

Tourism

- 80,740 direct jobs – 7.1 percent total statewide FY20 non-farm employment
- Travel/tourism – fourth in private statewide direct non-farm employment (behind manufacturing, educational and health services, retail trade)
- Total jobs – 106,740 (direct, indirect, induced jobs) or 9.4 percent of statewide non-farm employment
- Total payroll (direct, indirect, induced) - \$2.85 billion
- \$362.2 million (6.5 percent) of \$5.6 billion to State General Fund to State General Fund



Financial Resources

To provide effective financing and incentive options to meet the needs of prospective businesses and support Mississippi businesses as they work to increase competitiveness and grow in domestic and international markets.

<https://mississippi.org/doing-business/incentives/>

Tax Incentives



Each year the Mississippi Development Authority is required to prepare and publish an Incentives Report

- Tax incentives Source: [MDA Incentives Report, FY2021](#)

Airport Cargo Charges Tax Credit

- For businesses that utilize airport facilities in Mississippi
- An income tax credit equal to the charges a business pays for utilizing certain Mississippi airport facilities for the import or export of cargo is available.

- Tax incentives Source: [MDA Incentives Report, FY2021](#)

Income Tax Exemption for Aerospace Industry Enterprises

- For Businesses that manufacture, assemble or process products, components, or systems for use in the aerospace industry or provide research and development or training services to the aerospace industry
- Eligible aerospace businesses must invest a **minimum of \$25,000,000 and create at least 25 new**, full-time jobs paying at least 110 percent of the average annual wage
- An income tax exemption is available for a period of 10 years for eligible aerospace businesses.
 - Tax incentives Source: [MDA Incentives Report, FY2021](#)

Airport Revitalization Revolving Loan Program

- Loans to County or Municipals Airport Authorities on behalf of a new or expanded industry
- **Fixed Asset Financing**
 - Maximum: \$1,000,000
 - Term: 10 years
 - Interest Rate: **1.0% fixed**
 - No job requirements
- **Examples:**
 - Transportation facilities directly affecting the site, including roads, parking lots, or runways
 - Buildings (hangars)
 - Water supply systems (storage, treatment, and distribution)
 - Equipment necessary for airport operation (fuel farms)
 - Land improvements
 - Purchase land

Site Development Grants

- **Ready Sites:** Publicly owned properties with at least 20 highly developable acres
 - Up to \$50,000 matching grant
- **Premier Sites:** Publicly owned properties with at least 100 highly developable acres
 - Up to \$250,000 matching grant

Site Development Grants: Eligible Activities

- Architectural fees
- Design and engineering fees
- Environmental studies/assessments
- Attorney fees
- Fees for consultants or agents that MDA determines necessary to complete site diligence
- Geotechnical and/or resistivity testing
- Clearing/grading
- Environmental mitigation or purchase of mitigation credits
- Drainage system improvements
- Right of way and easement acquisition

- **Hinds Community College**- Technical Certificate and Associates of Applied Science: Aviation Maintenance Technology, Aviation Technology, and Avionics Technology.
- **Northwest Mississippi Community College**- Associates of Applied Science: Aviation Maintenance Technology
- **Pearl River Community College**- Career, Technical Certificates, and the Associates of Applied Science: Aviation Technology/Unmanned Aerial Systems

- **Delta State University**- Bachelor of Commercial Aviation: Flight Operations or Aviation Management and Master of Commercial Aviation.
- **Mississippi State University**- Bachelor of Science and Master of Science in Aerospace Engineering



Graduates

Aviation/Airway Management and Operations in
Mississippi: 328 Completions (2003-2020)

Aerospace, Aeronautical, and Astronautical/Space
Engineering in Mississippi: 726 Completions (2003-2020)

The Governor's Office of Military Affairs

- Created by Governor Tate Reeves in June of 2021
- Housed within the Mississippi Development Authority
- Tasked with coordinating military and national security efforts for the State of Mississippi



The Governor's Office of Military Affairs

- Governor's liaison to federal partners in the defense and national security communities (DOD, DHS, NASA, MS Congressional Delegation, etc)
- Leading mission enhancement and attraction
- Facilitation of defense economy
- Supporting and equipping Mississippi's defense communities
- Promotion of defense communities, installations, and defense economy



PJ Waldrop, Director
Governor's Office of Military Affairs

Economic Impact: Mississippi Airports



TOTAL
JOBS/ EMPLOYMENT

20,025



TOTAL PAYROLL

\$721,796,600



TOTAL
ECONOMIC ACTIVITY/
OUTPUT

\$2,533,618,000

IMPACTS BY TYPE



ECONOMIC IMPACTS

On-Airport

- FAA, Other Government
- Airport Management
- Aircraft maintenance
- Vendors
- Retail & Restaurant
- Car Rental
- Parking
- Other Ground Transportation
- Fixed Based Operators

Jobs
Payroll
Economic Output

Visitor Spending

- Hotels
- Retail & Restaurants
- Travel Agents
- Convention Centers
- Tourist Destinations

Jobs
Payroll
Economic Output

Introduction and Overview



Jamie M. Miller,
Chief Operations Officer

Thank You

<https://mississippi.org/>

... **MIGHTY** ...

MISSISSIPPI