# SPECIAL MEETING OF THE BOARD OF DIRECTORS OF THE MISSISSIPPI AIRPORTS ASSOCIATION

#### **FEBRUARY 1, 2022**

**BE IT REMEMBERED**, that the Board of Directors (the "Board") of the Mississippi Airports Association (the "Association") convened a special meeting (the "Meeting") of the Board at 11:30 a.m. on February 1, 2022, at the offices of Michael Baker International, Inc., 310 New Pointe Drive, Ridgeland, Mississippi 39157 in accordance with Section 6.4.3 of the Bylaws of the Association.

### 1. ROLL CALL AND DECLARATION OF QUORUM.

President Snapp called the Meeting to order at 11:40 a.m. and called the roll of Directors. The following Directors participated in the Meeting:

Carol Snapp, President, Jackson County Airport Authority (via videoconference)

Tom Heanue, Vice President, Hattiesburg-Laurel Regional Airport

Mike Forster, Treasurer, Louisville-Winston County Airport (via videoconference)

Wes Kirkpatrick, Secretary, Monroe County Airport

Matt Dowell, Assistant Treasurer, Golden Triangle Regional Airport Authority

Tommy Booth, Michael Baker International, Inc.

Elton Jay, Retired

Matt Owens, Laurel Airport Authority

Tom Williams, Meridian Airport Authority

Sam Washington, Mid-Delta Regional Airport

Chance Watson, Stennis International Airport (via videoconference)

The following additional persons participated in the Meeting:

Rans Black, Federal Aviation Administration (via videoconference)

Josh Stubbs, Mississippi Department of Transportation, Aeronautics Division

Kathy Kenne, Tellos Marketing, LLC

Kirsten Shaw, Tellos Marketing, LLC

Jeff Wagner, Baker Donelson Bearman Caldwell & Berkowitz, PC, General Counsel

President Snapp noted that a quorum was present and declared that the Meeting was competent to proceed with the business identified on the Agenda attached to these Minutes as Attachment 1.

#### 2. APPROVAL OF NOVEMBER 11, 2021 ANNUAL BOARD MEETING MINUTES.

After discussion, upon motion duly made by Mr. Forster and seconded by Mr. Heanue, the Board unanimously approved the Minutes of the Annual Meeting of the Board held on November 11, 2021. President Snapp directed that the Minutes be filed in the Minute Book of the Association.

#### 3. PRESIDENT'S REPORT.

President Snapp welcomed everyone to the meeting and stated that her primary goal as President of the Association would be to continue to grow the Association. President Snapp then asked Rans Black of the Federal Aviation Administration (FAA) to advise the Board on how infrastructure funds could be used by airports in the state.

Mr. Black advised the Board that under the Infrastructure Investment and Jobs Act (generally referred to as the Bipartisan Infrastructure Law), airports in the state would receive grants each year for five years with the amount to be received annually by each airport shown on the FAA's website. Mr. Black further advised the Board that more projects would be eligible under the Bipartisan Infrastructure Law than under the Airport Improvement Program (AIP). Generally, any project eligible under the Passenger Facility Charge program would qualify. Mr. Black further indicated that the FAA would look at other proposed uses upon request by an airport. Mr. Black also noted that in addition to the funds that all airports would receive, the FAA would solicit applications for two competitive programs – Terminal Development and Contract Tower. These programs are still being finalized.

#### 4. TREASURER'S REPORT.

Mr. Forster then reviewed the Financial Report attached to these minutes as <u>Attachment 2</u> with the Board. Mr. Forster noted that the Associations showed a loss for the most recent quarter due to no membership dues payments having been received during the quarter, but that the Association is in good financial condition with adequate cash for expected expenses, mainly due to the success of the Annual Conference. Mr. Forster further noted that the Association is working towards a position where all operating expenses are paid through membership dues with the Annual Conference paying for itself and providing the Association a profit to use toward the Association's initiatives.

Following discussion, Mr. Washington moved, and Mr. Jay seconded, that the Board accept the Financial Report as submitted. There being no further discussion on the matter, President Snapp called for a vote on the matter with all Directors present voting in the affirmative.

#### 5. EXECUTIVE DIRECTOR'S REPORT.

Ms. Kenne advised the Board that Matt Dowell, as Assistant Treasurer, had been added as an authorized signatory on the Association's accounts which should help prevent payments from being delayed due to lack of availability of a check signer.

Ms. Kenne then noted to the Board that the Association's website and logo had not been updated in some time, and that an updated website and logo would improve the Association's image which could help improve membership. Ms. Kenne indicated that if the Association wanted to use Tellōs Marketing, LLC for these items, Tellōs could develop a new logo for \$500 and update the website for \$2,500, but that she would be happy to get quotes from a third party if the Board would prefer to go that route.

Following discussion, Mr. Heanue moved, and Mr. Kirkpatrick seconded, that the Association be authorized to secure the services of Tellos to help design a new logo for the Association and

update the Association's website. There being no further discussion on the matter, President Snapp called for a vote on the matter with all Directors voting in the affirmative.

Finally, Ms. Kenne noted the deadline for submissions for the next edition of the *Mississippi Flyer* would be March 3, 2022.

#### 6. COMMITTEE REPORTS.

#### A. 2022 Annual Conference and Meeting.

Ms. Kenne advised the Board that the Annual Conference is scheduled for September 7-9, 2022 in Starkville. The 2022 Conference Committee (Tommy Booth, Matt Owens and Sam Washington) is working with Rodney Lincoln and Ms. Kenne on the program and events.

#### B. 2023 Annual Conference and Meeting.

Ms. Kenne advised the Board that she and Mr. Tom Williams had been in discussions about Meridian hosting the 2023 Annual Conference.

#### 7. OLD BUSINESS.

There was no Old Business for the Board to consider.

#### 8. NEW BUSINESS.

#### A. Aviation Month.

Mr. Heanue reminded the Board that May is Aviation Month in Mississippi and, with the move of the Annual Conference to the fall each year, suggested that the Board consider some way to celebrate Aviation Month. Mr. Heanue noted that would also be an excellent opportunity to highlight the contributions of airports and aviation to the state and the state's economy.

#### 9. OTHER MATTERS.

#### A. Legislative Update.

Mr. Wagner advised the Board that the Legislature had been in session for just under a month with only a few items of general interest to airports in the state. Mr. Wagner noted the following that he thought had a good chance of passing:

- HB 974 would allow airport authorities to pay the costs of health insurance for dependents of employees as an employment benefit.
- SB 2371 would increase the threshold for requiring advertisement for bids on procurements from \$50,000 to \$75,000. This bill would also exempt "term purchases" from reverse auction requirements.

- SB 2620 would allow a public body to recover its attorney's fees for duplicative (abusive) requests under the Public Records Act.
- SB 2806 would prohibit the use of reverse auctions in procurements of services for repairing or remodeling public facilities.

## B. Airport Updates.

President Snapp asked each Director to provide an update on activities at his or her airport.

## 10. ADJOURNMENT.

There being no further business to come before the Meeting, upon motion duly made, seconded, and unanimously adopted, the Meeting adjourned at 12:55 p.m.

Respectfully submitted,	
Thomas Heanue, President	
Mississippi Airports Association	

# ATTACHMENT 1 AGENDA

# MISSISSIPPI AIRPORTS ASSOCIATION SPECIAL MEETING OF BOARD OF DIRECTORS 11:30 A.M., TUESDAY, FEBRUARY 1, 2022 MICHAEL BAKER INTERNATIONAL 310 NEW POINTE DRIVE, RIDGELAND, MISSISSIPPI 39157

- 1. Roll Call and Declaration of Quorum
- 2. Approval of Minutes of 2021 Annual Board Meeting
- 3. President's Report
- 4. Treasurer's Report
- 5. Executive Director's Report
- 6. Committee Reports
  - a. 2022 Annual Conference Committee
  - b. 2023 Annual Conference Committee
- 7. Old Business
  - a. None
- 8. New Business
- 9. Other Matters
  - a. Legislative Update
  - b. Airport Updates
- 10. Adjournment

# ATTACHMENT 2 FINANCIAL REPORT

# MAA Financial Update

Q1 2022 Board Meeting February 1, 2022 Mike Forster, Treasurer







### **Balance Sheet**

- No Major Issues
- Loss in Q1 due to lack of dues income

	Dec 31, 21
ASSETS	
Current Assets	
Checking/Savings 1001 · Operating - Trustmark	34,861.01
Total Checking/Savings	34,861.01
Total Current Assets	34,861.01
TOTAL ASSETS	34,861.01
LIABILITIES & EQUITY	
Equity 3010 • Fund Balance	46,879.83
Net Income	(12,018.82)
Total Equity	34,861.01
TOTAL LIABILITIES & EQUITY	34,861.01



# Q1 2022 Income

- Conference only significant source of Income in Q1
- Dues normally paid in Q2/Q3

		C	1 2022	C	2022	V	ariance
		Oct-	Dec 2021	YTD Budget			
Income							
Earned rev	enues						
	5115 · Fees Income	\$	68				
	5210 · Membership Dues						
	5211 · Airport Memberships	\$	100	\$	11,250		
	5214 · Corporate Dues	\$	1,700	\$	1,700		
	5210 · Membership Dues - Other	\$	-	\$			
	Total 5210 · Membership Dues	\$	1,800	\$	1,800		
Total · Earr	ned revenues	\$	1,868	\$	14,750	\$	(12,882)
5800 · Ann	nual Conference Revenues						
	5814 · Attendee Registration	\$	4,800				
	5819 · Conference Exhibitor	\$	4,000				
	5820 · Sponsor Registration	\$	23,190				
	5830 · Member Registration	\$	5,220				
	5840 · Spouse Registration	\$	1,500				
	5860 · Golf	\$	716				
	5863 · Sporting Clays	\$	455				
	5867 · Misc Revenue	\$	150				
	5800 · Annual Conference Revenues - Other	\$	-	\$	-		
Total 5800	Annual Conference Revenues	\$	40,031	\$	40,000		
Total Inco	me	\$	41,899	\$	56,550	\$	(14,651)



# Q1 2022 Exp/Income

- No major issues
- Variance in Net Income will correct in Q2 2022

<b>Expense</b>				
Total 70	00 · Grant & contract expense	\$ -	\$ 50	
Total 75	00 · Other personnel expenses	\$ 12,600	\$ 10,199	
Total 81	00 · Office Expenses	\$ 3,752	\$ 1,850	
8115 · W	/ebsite Updates & Programming	\$ -	\$ 1,000	
Total 85	00 · Misc expenses	\$ 5,262	\$ 718	
8700 · C	onference Expenses			
	8701 · Sponsor Plaques	\$ -	\$ 125	
	8702 · Tellos Management Fee	\$ 3,000	\$ 3,000	
	8704 · General Conference Expenses	\$ 29,304	\$ 29,000	
Total 87	00 · Conference Expenses	\$ 32,304	\$ 32,000	
Total Exp	pense	\$ 53,918	\$ 44,817	\$ (9,101)
Net Ordi	inaryIncome	\$ (12,019)	\$ 11,733	\$ (23,752)

Annual Conference Summary		Actual		Budget		Variance	
Total 5800 · Annual Conference Revenues	\$	52,376	\$	49,227	\$	3,149	
Total 8700 · Conference Expenses	\$	42,562	\$	43,057	\$	495	
Conference Income/(Loss)	\$	9,814	\$	6,170	\$	3,644	



# Status as of 1/31/22

- 60% of dues received
- Regular members get us to the budget
- No significant issues on revised dues schedule at this point.

Associated_City	Airport_Name	NPIAS_Service_Level	Asset_Role	2022	2 Dues
COLUMBUS/W POINT/STARKVILLE	GOLDEN TRIANGLE RGNL	Primary	P-4N	\$	4,000
MERIDIAN	KEY FLD	Primary	P-4N	\$	4,000
TUPELO	TUPELO RGNL	Primary	P-4N	\$	4,000
HATTIESBURG-LAUREL	HATTIESBURG-LAUREL RGNL	Primary	P-4N	\$	4,000
GREENVILLE	GREENVILLE MID-DELTA	Commercial Service	2 Regional	\$	4,000
GREENWOOD	GREENWOOD-LEFLORE	<b>General Aviation</b>	2 Regional	\$	750
LAUREL	HESSLER-NOBLE FIELD	<b>General Aviation</b>	2 Regional	\$	750
NATCHEZ	NATCHEZ-ADAMS COUNTY	<b>General Aviation</b>	2 Regional	\$	750
OLIVE BRANCH	OLIVE BRANCH	<b>General Aviation</b>	2 Regional	\$	750
OXFORD	UNIVERSITY-OXFORD	<b>General Aviation</b>	2 Regional	\$	750
CLEVELAND	CLEVELAND MUNI	<b>General Aviation</b>	3 Local	\$	500
HOLLY SPRINGS	HOLLY SPRINGS-MARSHALL COUNTY	<b>General Aviation</b>	3 Local	\$	500
LOUISVILLE	LOUISVILLE WINSTON COUNTY	<b>General Aviation</b>	3 Local	\$	500
VICKSBURG	VICKSBURG MUNI	<b>General Aviation</b>	3 Local	\$	500
BATESVILLE	PANOLA COUNTY	<b>General Aviation</b>	4 Basic	\$	250
CORINTH	ROSCOE TURNER	<b>General Aviation</b>	4 Basic	\$	250
LEXINGTON	C A MOORE	General Aviation	4 Basic	\$	250
Received or committed as of 1/31/	2022			\$	26,500